



## [Cisco 650-175](#)

**Exam Name:** SMBAM SMB Specialization for Account Managers

**Q & A :** 60 Q&As

**[Pdf Demo](#)**

### **Quality and Value for the 650-175 Exam**

[Exam4Dumps Practice test](#) for Cisco Others 650-175 are written to the highest standards of technical accuracy, using only certified subject matter experts and published authors for development. our products of the latest 650-175 exam dumps, 650-175 questions and answers is the real 650-175 practice test.

[Others Certification](#) 650-175 Q&A are created by senior IT lecturers in exam4dumps certification Q&A network and Others product experts combination PROMETRIC or VUE true-to-date environmental examination of the original title.

The Questions & Answers cover the latest real **650-175 practice test** and with all the correct answer. we promise the 650-175 Q&A for Others 650-175 (SMBAM SMB Specialization for Account Managers) examination of original title complete coverage. 650-175 Questions & Answers help you pass the exam. Otherwise, we will give you a full refund.

exam4dumps professional provide Others 650-175 the newest Q&A, completely covers 650-175 test original topic. With our complete Others braindumps resources, you will minimize your Others cost and be ready to pass your 650-175 tests on Your First Try, 100% Money Back Guarantee included!

### **100% Guarantee to Pass Your 650-175 Exam**

If you do not pass the Others 650-175 exam on your first attempt using our Exam4Dumps **650-175 testing engine and pdf study guide**, we will give you a FULL REFUND of your purchasing fee.

### **Downloadable, Interactive 650-175 Testing engines and PDF Version**

Our Braindumps Preparation Material provides you everything you will need to take a [Others certification](#) examination. Details are researched and produced by [Cisco Certification](#) Experts who are constantly using industry experience to produce precise, and logical.

**Free 650-175 Exams:**

***This is demo only, this pdf do not include the questions and answers pictures***

1. Refer to the following items, which two are components of the Discovery Guide in the Cisco sales approach? (Choose two.)

- A. probing more deeply into the customer's business challenges
- B. recommending a business needs-based solution
- C. calculating the customer's business need priorities
- D. ranking customer business needs

Answer: CD

2. Which three statements best describe the features of the ProtectLink Gateway product? (Choose three.)

- A. provides encryption between a browser and a web server
- B. provides web server content filtering is bundled in the SPS platform
- C. provides content filtering for e-mail blocks 97% of SPAM
- D. protects from spyware and phishing attacks

Answer: BCD

3. Cisco Integrated Services Routers (ISR) help organizations optimize branch services into a single platform that delivers a consistent user experience with a lower total cost of ownership. Why are Integrated Services Routers well-positioned for the SMB market? (Choose two.)

- A. They require no configuration to install.
- B. They scan packets for malicious activity.
- C. They offer the best choice for remote access needs.
- D. They are integrated with firewall capabilities.

Answer: CD

4. Which three characteristics are common to the majority of switches in the Cisco Small Business portfolio? (Choose three.)

- A. stacking options
- B. VLAN support
- C. Power over Ethernet
- D. Quality of Service

Answer: BCD

5. Which two indicators should be taken into consideration by a customer when installing a Wireless LAN Controller? (Choose two.)

- A. want to provide employee wireless access
- B. need between two and three access points
- C. need more than four access points
- D. want to provide guest wireless access

Answer: CD

6. Which three features can indicate that a potential SMB customer is in the SBR-defined growth phase? (Choose three.)

- A. requesting convergence of voice and data
- B. providing a customer with a basic up-to-date website
- C. wanting greater connectivity for customers
- D. focusing on becoming more efficient

Answer: ACD

7. The Cisco Monitor Director enables Cisco partners and managed service providers to provide comprehensive 24-hour remote real-time monitoring and management of data and voice services to their small and medium-sized (SMB) customers with 5 to 250 users. Which description is correct about Cisco Monitor Director (CMD)?

- A. CMD provides a weekly reporting facility.
- B. CMD is an SNMP alarm-based monitoring function.
- C. CMD provides network management at a Cisco partner location.
- D. CMD allows monitoring of up to 100 SMBs.

Answer: C

8. bMightyResearch shows that a significant percentage of SMBs will consider which factor in a UC solution?

- A. costs out-weighing benefits
- B. non-Cisco vendors providing more viable SMB solutions
- C. cost savings to justify replacing existing legacy systems
- D. minimized call-center effectiveness

Answer: C

9. Which of the following is the requirement for SMB network?

- A. QoS, multicast, cost effectiveness, redundancy
- B. scalability, effectiveness, high availability, mobility
- C. centralization, security, highly available, scalability
- D. cost effectiveness, high availability, hosting multiple protocols, hosting web servers

Answer: B

10. In the SPA9000 Voice system, which three components are bundled?

- A. intercom and group paging
- B. voice mail
- C. auto attendant
- D. contact center features

Answer: ABC

More [650-175 dumps](#) Information

**Related 650-175 dumps**

642-524	642-436	642-972	650-175	646-223
642-504	642-145	642-456	642-741	640-460
642-426	642-383	642-731	650-180	646-230
646-563	642-373	646-363	642-975	646-656

**Other Cisco dumps**

642-356	642-531	642-502	642-566	646-228
642-654	642-052	646-204	642-691	642-532
642-453	650-621	642-973	642-551	650-251
646-563	646-561	642-522	640-863	350-021